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Regional HPS food purchasing program ranks among national GPOs

HPS is proud to announce that for the third consecutive year we have been recognized as having the fifth highest purchase volume in the nation among group purchasing organizations for a food purchasing program. According to the November 2007 issue of *FoodService Director* magazine, GPOs across the nation spent nearly \$6.4 billion on food, beverage, food service supplies and food service equipment. Food and beverage totaled \$5.7 billion alone.

With 2,223 members using dietary contracts, HPS' success as the fifth highest food service GPO in the nation cannot go unnoticed without recognizing the facilities that help achieve such an honor. According to the *Foodservice Director* magazine, HPS tops the charts in serving school facilities, with 897 schools. In comparison to most of the top 10 GPOs whose purchase volume reflects a national program, HPS achieved this ranking through regional member participation.

President and CEO Jerry Welsh said the honor would not have been possible without the support of our members and all other affiliates.

"HPS would like to thank all of the members, and supply partners that have made this ranking achievable," Welsh said. "I think it clearly makes a statement that a regional GPO can play in the national arena with success."

Driven by the high quality of products and services as well as the variety of rebates and incentives available, HPS continues to strive for a healthy bottom line.

"At HPS the goal is always to improve the program portfolio we put in front of our members and customers," Welsh said. "When you combine the national clout and the innovation we bring to the table through our partner MedAssets in the areas of supply chain and revenue enhancement, HPS is a very successful package. Of course, our success is only measured by our membership's savings and satisfaction."

As we enter a new year you can be certain HPS will continue to meet our goals by meeting yours.

To view a complete Performance Report from *FoodService Director* visit www.FSDmag.com and click on census report. For more information on the HPS dietary program, please contact the HPS office, (800) 632-4572.