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HPS wins 2007 Sales Partner of the Year at the MedAssets Healthcare Business Summit

Due to the continued commitment of HPS members to the HPS/MedAssets program, HPS was awarded the 2007 Sales Partner of the Year at the MedAssets Healthcare Business Summit in Las Vegas. This prestigious award is given to the MedAssets affiliate who shows the most growth over the past year, and HPS is proud to have received it.

The MedAssets Healthcare Business Summit is designed to provide MedAssets' customers with education of best practices to help solve the most significant and common problems providers face in the areas of supply chain, revenue cycle, decision support and related areas affecting quality and cost of care. The Summit is also designed to give supplier partners an opportunity to showcase their products and services directly to MedAssets' customers.

HPS' partnership with MedAssets allows members to access its competitive national portfolio of agreements. MedAssets seeks to control its customers' supply expenditures for commodity supplies, pharmaceuticals, and capital equipment through customized supply chain solutions. MedAssets negotiates and administers supply agreements for over \$12 billion of annual purchases on behalf of its customers. Proprietary information technology tools enable customers to implement negotiated supply prices into a more controlled procurement process and to achieve item standardization. For additional information on the HPS and MedAssets programs or the Healthcare Business Summit, contact the HPS office at (800) 632-4572.



HPS wins Sales Partner of the Year
From left to right:
Mark Miriani, President, MedAssets Supply Chain Systems;
Dwight Gascho, CEO, Scheurer Hospital; Jerry Welsh, HPS President & CEO;
Ron Thompson, VP Support Services, Woodlawn Hospital